



**Job Title:** Business Development / Compliance Executive

**Location:** Ayrshire – Ardrossan

**Temp / Permanent** (Initial 6 months contract)

**Starting Date:** ASAP

### **Job Description – Overview**

The vacancy is an exciting opportunity, for an ambitious business professional, with experience, looking to develop a career in the high growth sector of corporate environmental compliance. So you will be highly motivated, passionate about what you do with a real determination to build a career for yourself.

You'll be introducing, developing and then managing revenue & relationships with direct clients against key performance measures. The market is relatively young and already very competitive so you'll need to be a focused, proactive self-starter, and able to multi-task in a fast-paced environment.

Additionally, you're an advisor and consultant, as well as a client advocate within Co2Compliance. You'll use your analytical skills to develop and close new business, grow existing business, and support your team with research, client insights, market analysis and other collateral.

Above all, you'll be responsible for hitting your revenue targets.

## **Company Information**

Co2Compliance Ltd is a UK Approved compliance scheme offering commercially focused compliance solutions, to companies with legal obligations under Environmental Producer Responsibility Legislation.

Having developed a good client base the company is now looking to build a committed and passionate team to deliver the growth strategy.

The role offers a base salary of £12k + OTE bonus scheme of £18-£25k.

Relatively new company so a real opportunity to develop

## **Skills and Qualifications**

Good BA degree or equivalent

Proven track record of personal, professional and commercial achievement

Strong knowledge of the Corporate Environmental Compliance Market

An understanding of the opportunities low carbon economy

Excellent organizational, analytical, and influencing skills

Excellent written and communication skills

Ability and track record of delivering results under pressure

Full Driving License for travel where required

## **How to Apply**

Please apply by email to [talent@co2compliance.co.uk](mailto:talent@co2compliance.co.uk) with your CV and covering letter alongside one professional written reference who has worked with you in the past 2 years.

Your covering letter should tell us why you should be shortlisted and highlight why we need you as part of our winning team.

**To all recruitment agencies:** Co2Compliance does not accept agency CVs. Please do not forward CVs to our jobs alias, Co2Compliance employees or any other company location. Co2Compliance is not responsible for any fees related to unsolicited resumes.